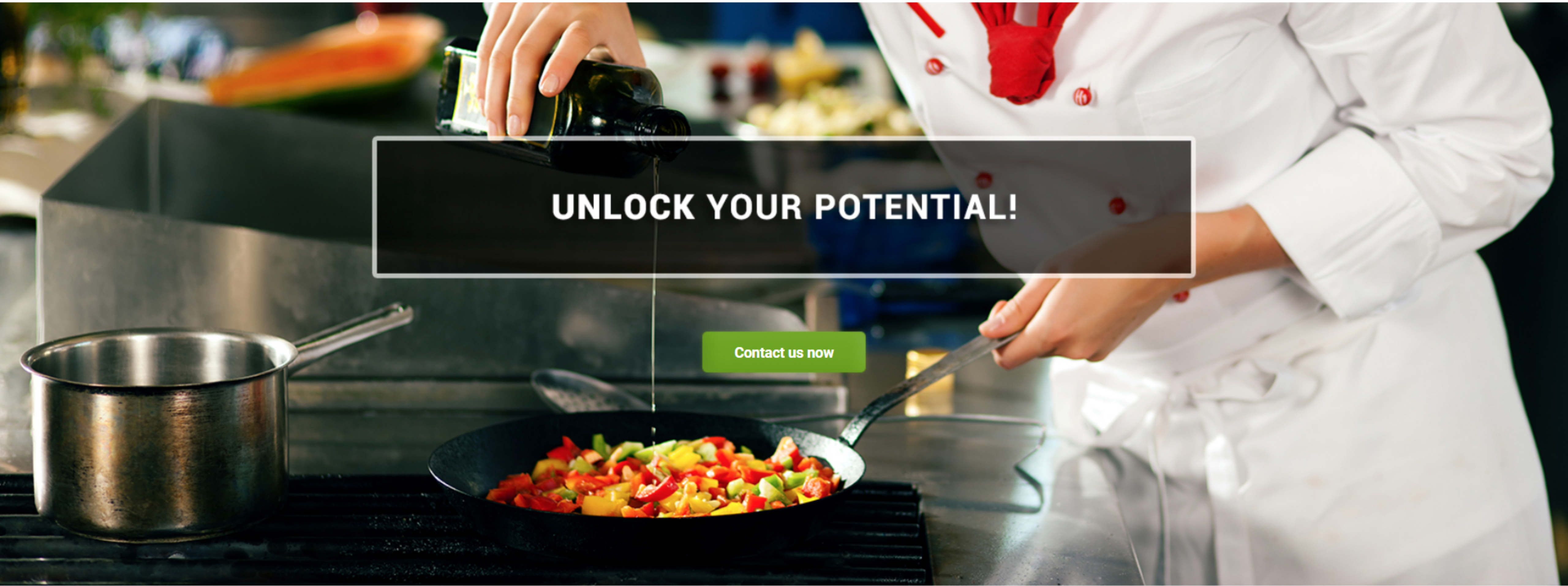




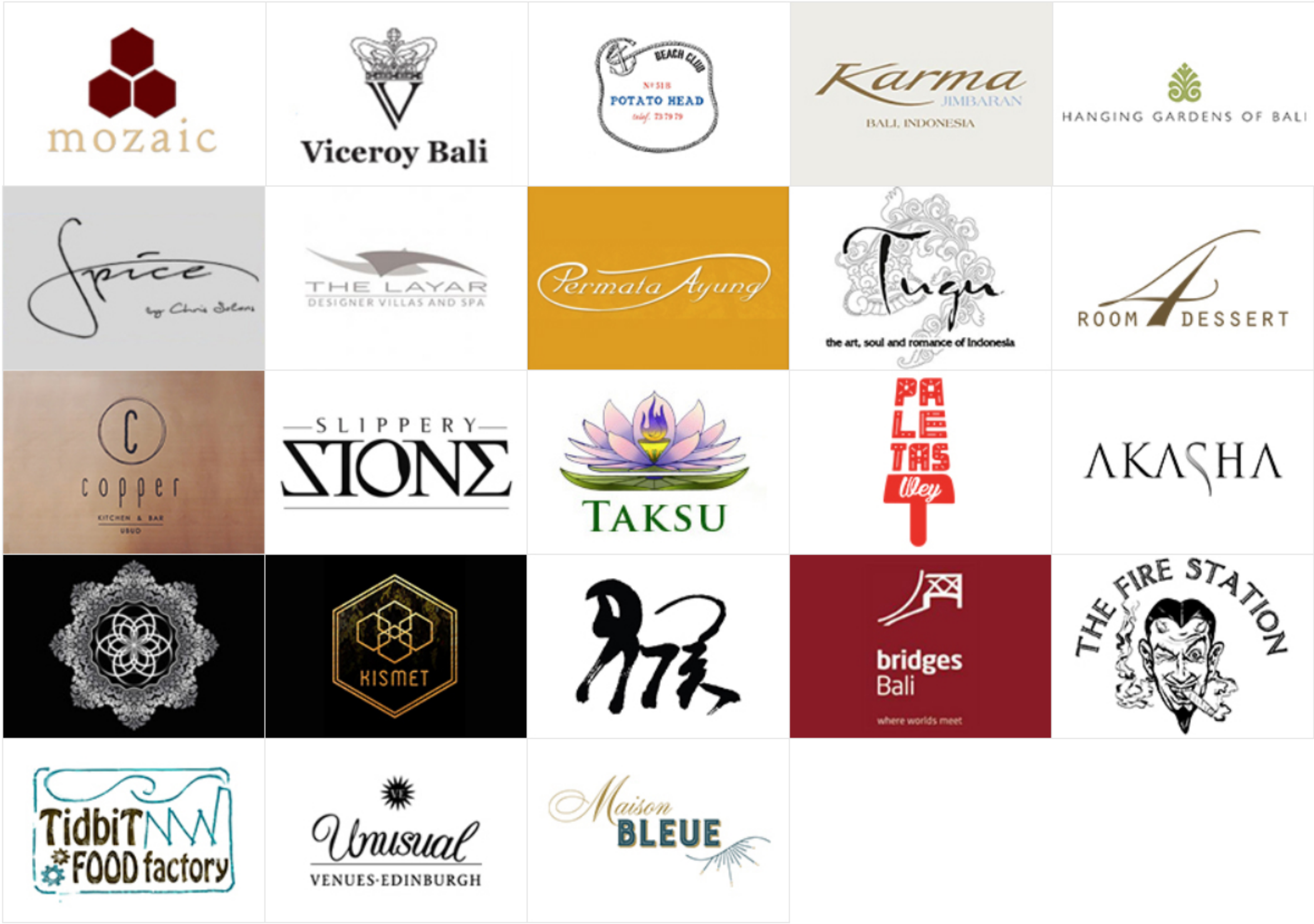
WHAT WE DO

As the hospitality industry continues to evolve and with growing competition each year, it can be challenging to maintain competitive standards of service and an up-to-date market image. We have seen new businesses unnecessarily strive through their opening stages and in some cases, fail to make it past the first year. There are many challenges to overcome in order to operate a successful hospitality profit center. The concept must be appealing to the target markets and in-line with current trends. Providing a high standard of products and service is essential, which stems from sourcing the right talent and maximizing their productivity by providing consistent, effective training programs.

Key Hospitality Solutions is operated by hospitality professionals for hospitality professionals. Providing a variety of services to many up-scale Clientele in both private and corporate sectors. We focus on the fine details of our Client's requirements and our team of experts will tailor an innovative solution including; training, human resources and management consultancy. We source, screen and endorse our highly skilled Candidates as well as advising our Clients on new solutions to successfully maintain a healthy, profitable business and provide additional ideas for revenue growth.

Our head office is in Bali, however our services are available throughout the entire ASEAN community.

Clients



Affiliates



POLICIES

We never contact any of our current placements with further offers and we do not source any talent from our existing clients. All the information we receive from clients and candidates is considered strictly confidential. We never publish any personal or business information, including names or addresses on our website or anywhere else in the public domain. We never disclose personal details about candidates to our clients unless we have received permission to do so. We do not disclose any information relating to the business performance of our clients to any parties outside of the Key Hospitality Solutions team.

CONTACT US AT:
Phone: +62 823 40470304;
+62 878 60812706
Email: admin@keyhospitalitysolutions.com



MANAGEMENT CONSULTANCY

Our Team specialize in the detailed evaluation of any hospitality profit center before providing the solution to improve overall performance, focusing on upgrading service and product standards while maximizing profits.

Training is conducted by multi-cultural experts in both English and Bahasa Indonesia on site using visuals, role playing exercises, theory testing and finally a graduation ceremony, complete with certification which is highly effective for team building and staff morale.

Rates are based on the requirements of our Client and a full quotation specifying the breakdown of individual costs which is submitted to our client prior to any services being provided by us.

TRAINING

- ✓ HACCP-Food Safety Management System
- ✓ Pre Opening Team and Fresh Graduate Basic Skills
- ✓ Bar Service and Mixology
- ✓ Masterclass in Specific Cuisine
- ✓ Masterclass in Wine Service and Characteristics
- ✓ Masterclass in European Pastry and Bakery
- ✓ The Art of Hosting and Reservations
- ✓ A-Z of Food Service Skills
- ✓ Yield Management and Loss Prevention
- ✓ Barista Training

OTHER SERVICES

- ✓ Implementation of Standard Operating Manual
- ✓ Supplier Assesment and Recommendation
- ✓ Interior Design
- ✓ Kitchen Design
- ✓ Structural Design
- ✓ Online Reservations system
- ✓ Audit of Operational Equipment
- ✓ Sales and Market Analysis
- ✓ Re-Branding
- ✓ Concepts for Additional Profit Centers

POLICIES

We never contact any of our current placements with further offers and we do not source any talent from our existing clients. All the information we receive from clients and candidates is considered strictly confidential. We never publish any personal or business information, including names or addresses on our website or anywhere else in the public domain. We never disclose personal details about candidates to our clients unless we have received permission to do so. We do not disclose any information relating to the business performance of our clients to any parties outside of the Key Hospitality Solutions team.



“PAY AS YOU GO” RECRUITMENT

With a combined wealth of experience in hospitality operations at Executive level, the Key Hospitality Team specialize in creating a win-win solution for both Client and Candidate. We meticulously interview, learning about applicants qualifications, experience and strengths.

We only endorse Candidates who have been thoroughly screened, reference-checked and interviewed using our ‘full spectrum’ approach. We communicate extensively with our Clients to determine which of our talented Candidates would be the perfect person to fulfill the opportunity on hand.

We aim to provide the talent, who in that role will maximize productivity and develop within the company to become a long term asset. Our philosophy is based on strong communication, follow up and exceptional standards of customer care

Once we have completed the selection process and exceeded the satisfaction requirements of both our Client and Candidate, we apply a ‘pay-as-you-go’ policy to avoid any large initial fee. We accept talent from every level in the industry, from rank and file staff, middle management, up to Executive and Corporate positions.

Entertainers

We have a number of talented musicians and other entertainment acts available for one off shows or long term contracts.

Please forward any enquiries to: admin@keysolutionsbali.com

Send us your CV or Portfolio

All applications must be in English, including full CV, Cover letter, reference details of past 2 employers (except fresh graduates), school or college certificate and any other information which is relevant to your profile, achievements and experience.

Attach Docs

Send

Subscribe to newsletter

Send

Subscribe to receive latest employment opportunities

We only apply a fee to our clients who are seeking talented individuals to join their organization, for our candidates looking for new employment opportunities our services are free of charge

Jobs

Accommodation Manager	Baker Chef De Partie	Bar Manager
Cost Control	Executive Chef	Executive Chinese Chef
Food & Beverage Manager	General Maintenance Engineering	General Manager (Pre Opening)
Executive Italian Chef	Operations Manager	Receiving Supervisor
Room Division Manager	Senior Sales Manager(Department Head)	Wok Chef
Chef de Partie	Marketing & Communication Manager	Kitchen Manager
Head Pastry Chef		

POLICIES

We never contact any of our current placements with further offers and we do not source any talent from our existing clients. All the information we receive from clients and candidates is considered strictly confidential. We never publish any personal or business information, Including names or addresses on our website or anywhere else in the public domain. We never disclose personal details about candidates to our clients unless we have received permission to do so. We do not disclose any information relating to the business performance of our clients to any parties outside of the Key Hospitality Solutions team.

CONTACT US AT:
Phone: +62 823 40470304;
+62 878 60812706
Email: admin@keyhospitalitysolutions.com



TESTIMONIALS

Here's what some of our clients have to say about us



T/F: +(62) 361 473 5796
E : info@mozaic-beachclub.com
W : www.mozaic-beachclub.com

To whom it may concern,

I volunteered to write this letter of recommendation for Key Hospitality Solutions out of respect for their achievements and services provided to Mozaic Group since we started working with them in August 2015. I believe we were one of their first Clients and have maintained an excellent working relationship throughout this time.

Key Hospitality Solutions team have continued to provide us with excellent Candidates for both kitchen and front of house areas. Their recruitment services are fast and efficient, with each Candidate having being thoroughly vetted and pre-interviewed before being sent to us.

Further to this, we called KHS on-board to provide some additional training to our front of house team, the core subject being Restaurant Hosting. Enka and Pak Area conducted themselves very professionally and the training was a huge success. Not only was the information clear and presented bilingually, they also added some excellent team building exercises, which was a nice touch.

Should you have any further questions regarding Key Hospitality Solutions and their excellent services, please do not hesitate to contact me.

Sincerely,

James Karl Ephraim
Director of food and Beverage
Mozaic group
james@mozaic-bali.com
+62 813 3855755



KARMA JIMBARAN RESORT
Jalan Bukit Permai, Jimbaran Bay Bali 80362, Indonesia
T : +62 (0)361 708 800; F : +62 (0)361 708 846
E : Gm@karmajimbaranbali.com
W : www.karmajimbaran.com

To whom it may concern:

As General Manager of Karma Jimbaran Resort Bali, it is my pleasure to recommend the services of Key Hospitality Solutions.

Key Hospitality Solutions were hired to provide sommelier training courses and in-depth wine knowledge to my Food & Beverage service team, providing them with the tools and confidence required befitting of a 5 star guests experience.

From our initial enquiry to the graduation ceremony of our team, Key Hospitality Solutions provided a highly professional service to our resort whilst setting an enjoyable and informative environment for our team to develop their skills.

I look forward to working with Key Hospitality Solutions again in the future as we continue to further enhance our staff members and would recommend to all striving for a high level or products and service.

Should I be able to provide any further information in the future, I would be happy to do so via Gm@karmajimbaranbali.com.

Kind regards,

Graeme Freeman
General Manager

WE CREATE... EXPERIENCES



To whom it may concern,

I was asked to write a testimonial for Key Hospitality Solutions and I do so with pleasure. We decided to bring them in on a two month contract to assist us in our menu upgrade and to tighten up our overall operation, from financial issues, ordering & receiving, service training. The whole experience over 2 months was both educational and financially rewarding... many issues were ironed out.

Almost every aspect of the operation was given the once over and the results were immediately measurable.

Very professional operation based on real world experience..not just consultants , they actually "do"... not just talk.

I highly recommend them.

Please feel free contact us if you would like a reference check.

Cheers

Nick Whiting
Owner
The Fire Station
ndwhiting@gmail.com



To whom it may concern,

Not sure what I would have done without the support of the Key Hospitality Solutions Team.

Their extensive level of experience combined with a hugely dynamic set of skills and an aggressive approach to get things done quickly and efficiently was exactly what we needed to pull off a very successfully executed launch party and opening of our restaurant.

From SOP planning and training, hiring and recruiting, logistical coordination, and everything in between, these guys were simply on it and up for the task at every level.

I can't recommend Key Hospitality Solutions enough. Great service, incredibly fair prices and super fun to work with. 5 star hands down.

Thanks Key Hospitality Solutions!

With Gratitude,
Brian Kelly
Director New Earth Havens/Akasha

POLICIES

We never contact any of our current placements with further offers and we do not source any talent from our existing clients. All the information we receive from clients and candidates is considered strictly confidential. We never publish any personal or business information, including names or addresses on our website or anywhere else in the public domain. We never disclose personal details about candidates to our clients unless we have received permission to do so. We do not disclose any information relating to the business performance of our clients to any parties outside of the Key Hospitality Solutions team.